





Slovenian Business delegation to North Macedonia

Skopje, 13 - 15 December 2022

| # | Company | Participant, position | Activity | Business interest in North Macedonia |
|----|---------------------------|--------------------------|--|--|
| 1. | ABC NEPREMIČNINE d.o.o. | Mr Andrej Kuplenk | Real estate | Real estate |
| | www.abc.si | Mr Boštjan Blatnik | | |
| 2. | Algit d.o.o. | Mr Vid Ogris, PhD, | IT, scheduling, optimization | finding business partner |
| | www.algit.si | CEO | | |
| 3. | BELMONT INŽENIRING d.o.o. | Mr Gorazd Copek | Distribution of geosynthetic | construction and closure of landfills, |
| | www.belmont.si | | materials | retention pools, mining industry, road |
| | | | | and railway infrastructure |
| 4. | BOSON, trajnostno | Mr Aljoša Jasim Tahir, | Environmental consulting, design, | cooperation in the design of low-rise and |
| | načrtovanje d.o.o. | Director | low-rise and high-rise buildings | high-rise buildings (company Doming |
| | www.boson.si | | | d.o.o.) |
| 5. | BTG d.o.o. | Ms Silva Pezdiček- | Forwarding, logistics, customs | Forwarding, logistics, customs clearance, |
| | www.btg.si | Korošec, Finance & Sales | clearance, storage - IFLN partner | storage |
| | www.btg.de | Manager | (International Freight Logistics | - all exporting companies |
| | | Ms Danica Kampl, | Network) | |
| | | Logistics & Customs | | |
| | | Manager | | |
| 6. | CHEMETS d.o.o. | Ms Barbara Wilkesmann | 3D AND MORE, prototyping and | Innovation Consultant, cooperation with |
| | www.chemets.si | Hočevar, CEO | manufacturing with 3D technologies, | industry that is interested in |
| | | | supplier of 3D industrial printers and | implementing 3D in their process, |
| | | | material | supports start-up companies (in search |
| | | | | for »sustainable companies and |
| | | | | associations for start-ups or product |
| | | | | development«) |

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| 7. | Enertec d.o.o. https://moja- elektrarna.si/ | Mr Igor Kozlar, co-owner of the company, Mr Tadej Smogavec, Head of Development | Project development - solar power plants, solar roofs and heat pumps | Project development |
| 8. | FINS d.o.o. https://fins-group.eu/ | Mr Čedomir Topličanec | Waste to energy and digitalization | implementation of waste to energy project (company TIRZ Tetovo and Slovenian embassy in Skopje) |
| 9. | IEDC - Bled School of Management d.o.o. www.iedc.si | Mr Boštjan Skalar, Business Director | Business school for managers | Searching for new participants for our programs and discussions of existing ones. Networking. |
| 10. | INES d.o.o. www.ines.si | Ms Anita Rant, Procurator & Sales Manager, Mr Mitja Rant, procurement | Processing of metals and other materials, hydraulic components, automation, service - maintenance | all types of industry |
| 11. | INNET Media d.o.o. www.innet-media.com | Mr Zvonko Mrhar, Director | Media, IT technology and telecommunications | Existing cooperation with operators and IT companies and information about expansion (Makedonski Telekom, A1, Neotel) |
| 12. | Izop-k d.o.o. www.izop-k.com | Mr Marjan MOLEK, Director Ms Simona MOLEK, Consultant | logistic, production, engineering | engineering, new product, development; request for meeting ATS Group Skopje and ATS AMMO |
| 13. | KGL d.o.o. https://www.kgl.si/ | Mr Bojan Železnik | Metal and plastic products for the automotive and food industries | Expanding business connections (company Metalkej) |

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| 14. | Kreslin Consulting – | Ms Sonja Kreslin, PhD | Tourism, consulting | tourism destination marketing & |
| | Sonja Kreslin s.p. | | | management |
| | www.skc.si | | | |
| 15. | NLB d.d. | Mr Luka Koželj | Banking - cross border financing | cross border financing |
| | www.nlb.si | | | |
| 16. | PHG Trade d.o.o | Mr Rok Hribernik | Digitalization and Waste to Energy | Waste to energy construction and |
| | & | | | further digitalization implementation |
| | FINS d.o.o. | | | concerning green energy and tourism |
| | https://fins-group.eu/ | | | (company TIRZ Tetovo and Slovenian |
| | | | | embassy in Skopje) |
| 17. | Replika group d.o.o. | Mr Benjamin Leskovec, | - EU founds & accounting, tax | New contacts |
| | www.replika.si | PhD | - Smart Village Zaplana 1890, Green | |
| | www.replika-pro.eu | | Experience <u>www.zaplana.si</u> | |
| 18. | ResEvo d.o.o. | Mr Klemen Kovačič | IT, Data analytics solution provider | data analytics |
| | www.resevo.com | | | |
| 19. | Riko d.o.o. | Mr Andrej Ivanc, | Engineering company, | Environmental Infrastructure (meetings |
| | www.riko.si | Head of the | comprehensive technological | with governmental authorities desired) |
| | | Environmental Sector | solutions in industry, power | |
| | | | generation, logistic systems, transport | |
| | | | infrastructure, building construction, | |
| | | | environmental protection and IT | |
| 20. | Roto Group | Mr Štefan Pavlinjek, | Plastic products for water treatment, | finding potential customers |
| | https://roto-group.eu/ | Director | industry, agriculture, logistics, sport | |
| | | Honorary Consul of the R. | and garden | |
| | | of North Macedonia in | | |
| | | the Republic of Slovenia | | |

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| 21. | Rudi Rudnik s.p. | Mr Rudi Rudnik, | Roofing, carpentry and sawmilling | Business cooperation |
| | | owner of the company | | |
| 22. | SIJ ACRONI d.o.o. | Mr Goran Stanković, | Slovenian Steel Industry - | Project proposal for production of small |
| | https://acroni.si/sl/ | Customer Development | manufacturer of flat-rolled steel | scale LNG storage tanks |
| | | Consultant | products of various types | |
| 23. | Sinet d.o.o. | Mr Stojan Binder, Director | - property protection, safety at work | |
| | <u>www.sinet.si</u> | (Sinet) | and fire protection, detective work, | |
| | & | & | ecology | |
| | Forstek d.o.o. | owner (Forstek) | - candle production | |
| | www.forstek.si | | - printing | |
| | | | - design and production of tools for | |
| | | | glass and pharmaceutical industry | |
| 24. | Slotur d.o.o. ; Revija Kapital | Mr Srečko Pirtovšek | Business magazine "Kapital", financial | looking for partners to invest in real |
| | www.revijakapital.si | manager, editor | fair; Investing in real estate; | estate and companies and would like to |
| | | | Slovenian-Turkish business club | do business or sell on the market of |
| | | | Slotur | Slovenia and Turkey. |
| 25. | Trimpeks d.o.o. | Ms Maja Marković, | Maintaining various aircrafts, aero | Aviation, military, defence companies; |
| | www.trimpeks.si/en-us/ | director | engines and components: | request for meeting ATS Group Skopje |
| | | | - helicopter inspection and | and ATS AMMO |
| | | | maintenance, | |
| | | | - airfield lightning equipment and | |
| | | | airfield applications, | |
| | | | - airport equipment, - counter drone solutions, radars, | |
| | | | jammers, | |
| | | | - greenhouse Consulting, | |
| | | | - renewable energy. | |

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| 26. | Tekstilna tovarna Okroglica d.d. www.forigroup.com | Mr Dušan Bušen, Head of Automotive program | "FORI Group: Automotive, cable, medical, aviation and building: Laminating, Cutting, Sewing of technical textile materials for Interiors: Automotive, Aviation, Railway (CAR LA) Technical textile laminates for Cable Industry (TOP Tapes) Technical textile laminates for Building Construction Insulation Industry (iLAM) Sorbents and Covers for Mattresses for a high quality of living people (HYG lam)" | Purchasing and sales activities: - Adient Štip, - Adient Strumica, - Lear Corporation Tetovo |
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| 27. | Ministry of Economic Development and Technology - Internationalisation, Entrepreneurship and Technology Directorate www.gov.si | Mr. Gregor Umek, MSc, Head of Department for Internationalisation | Ministry of Economic Development and Technology | Organiser |
| 28. | Public Agency SPIRIT Slovenia - Foreign Direct Investment Promotion Department www.spiritslovenia.si | Mr Vid Habjan, Head of Department | Public Agency for promoting and supporting FDI, internationalisation and entrepreneurship | Organiser - speaker |

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| 29. | Chamber of Commerce and | Mr. Igor Zorko, | representative association of the ICT | (speaker at the Business Forum) |
| | Industry of Slovenia - | Chairman of the Board | sector in Slovenia | |
| | Association of Informatics and | & | & | Strengthening existing and establishing |
| | Telecommunications | Director | provider of digital solutions and | new business contacts and partnerships |
| | & | | services for industry, business and | in North Macedonia |
| | ZZI d.o.o.; www.zzi.si/en/ | | public administration | |
| 30. | Chamber of Commerce and | Mr Ante Milevoj, | Chamber of Commerce and Industry | Organiser - speaker |
| | Industry of Slovenia - | advisor to the director - | of Slovenia | |
| | Management | internationalization | | |
| | https://eng.gzs.si/ | | | |
| 31. | Chamber of Commerce and | Mr Matej Rogelj, | Chamber of Commerce and Industry | Organiser |
| | Industry of Slovenia - | Head of Department | of Slovenia – International Relations | |
| | International Relations | | Department | |
| | Department | | | |
| | https://businessslovenia.gzs.si/ | | | |

Ljubljana, 1.12.2022